



**Dedicated to  
small-molecule therapeutics  
for neuromuscular diseases**

**Klaus Schollmeier, CEO**

Basel, April 23, 2007

# Santhera at a glance



- Focus on small-molecule therapies for orphan neuromuscular diseases
- Lead compound SNT-MC17 with well-established safety profile in filing for EU marketing approval and clinical development in three indications (FRDA, DMD and LHON)
- Second compound JP-1730 with proof of concept in Dyskinesia in Parkinson's Disease (DPD) about to enter confirmatory Phase IIb trial
- Proven success in establishing and leveraging collaborations to maximize commercial potential
- Experienced management team with proven track-record
- Approx. 70 employees in Liestal

# Today's agenda



1. Business overview / Equity story
2. Product pipeline
3. Key results 2006
4. News flow & concluding remarks

# Focus on neuromuscular diseases offers interesting business opportunity



**High unmet  
medical need**

+

**Genetic  
disorders**

+

**Costly disease  
progression**

+

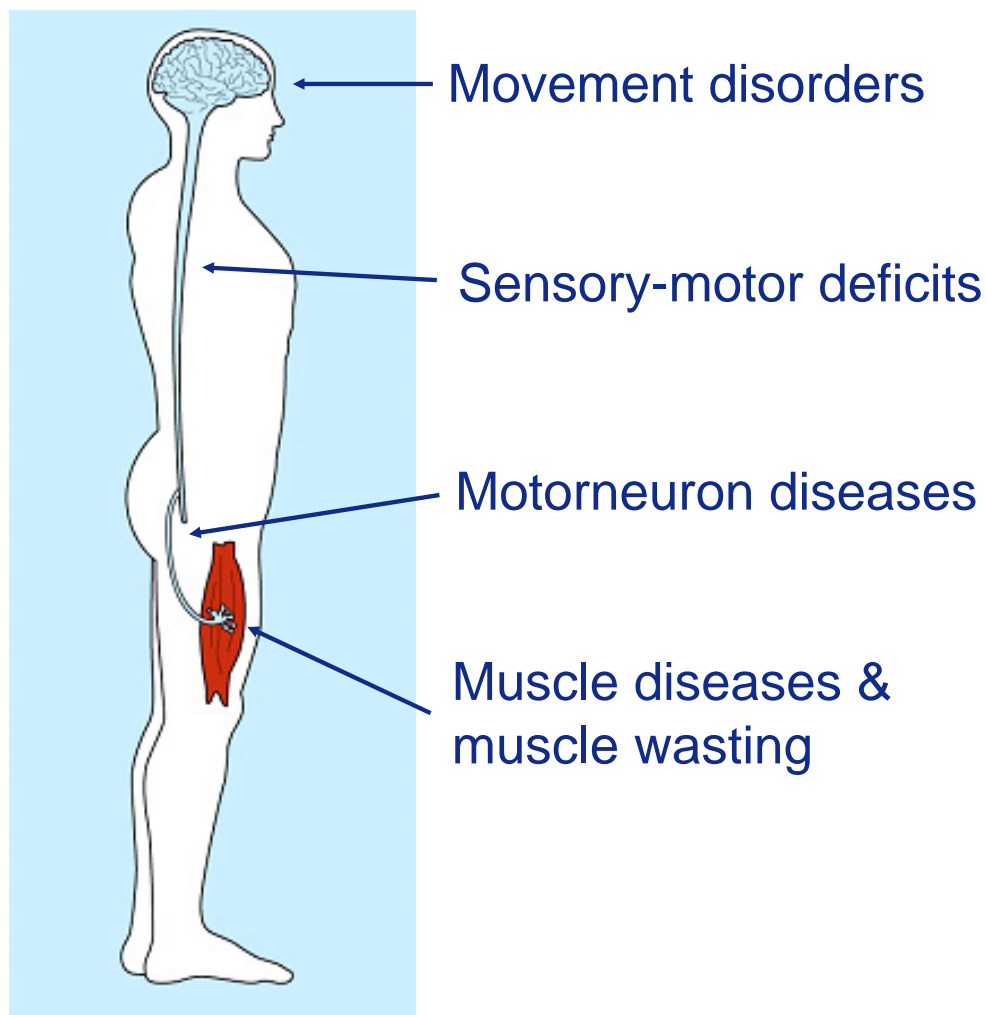
**Defined patient  
group and market**

=

**Strong business  
opportunity**

- Chronic diseases often leading to life threatening conditions
- Few if any approved therapies
- Well-understood disease mechanisms
- New treatment opportunities offered by scientific advance
- Significant patient care required
- High cost and social burden on family
- Orphan or ultra orphan diseases
- Well-organized medical communities and patient advocacy groups
- **High unmet medical need**
- **Scientific progress offers treatment opportunities**
- **Specialized niche marketing opportunities**
- **Market exclusivity through orphan drug protection**

# Over 200 NMDs and movement disorders



- Dyskinesia in Parkinson's Disease (DPD)
- Huntington's Disease
- Spinocerebellar ataxias
- **Friedreich's Ataxia (FRDA)**
- Spinal cord injury
- Charcot-Marie-Tooth neuropathies
- Amyotrophic lateral sclerosis
- Guillain-Barre Syndrome
- Peripheral nerve injuries
- **Duchenne Muscular Dystrophy (DMD)**
- Cachexia (e.g. **Cancer cachexia**)
- Congenital muscular dystrophies
- Myopathies
- Myasthenia gravis
- Myotonic syndromes
- Ion channel muscle diseases
- Spinal muscular atrophies

Selected examples, areas highlighted in red reflect Santhera's current areas of focus

# Clear business strategy



## Research & Development

- Grow in key area of expertise through own research as well as in-licensing and co-operations
- Leverage compounds into several indications
- Out-license non-core development programs

## Marketing & Sales

- Launch products with own specialty marketing and sales team in the US
- Leverage sales organization with future products
- Build marketing partnerships in other territories

**Become recognized by physicians, patients and payers as the premier company for introducing successful new therapies in severe NMDs**

# Significant market potential of current clinical portfolio



## Friedreich's Ataxia

- ~ 20,000 patients in Europe and North America in total
- Affects primarily Caucasians
- Life-long treatment required
- ~ EUR 300 million market

## Duchenne Muscular Dystrophy

- ~ 30,000 patients worldwide
- Affects men, diagnosed around 3 to 5 years of age
- Life-long treatment required
- ~ EUR 400 million market

**Combined market opportunity of ~ EUR 1.6 billion**

## Leber's Hereditary Optic Neuropathy

- ~ 35,000 patients worldwide
- Affects mainly healthy adult males
- Chronic treatment expected
- ~ EUR 400 million market

## Dyskinesia in Parkinson's Disease

- ~ 200,000 patients worldwide
- Affects Parkinson's patients after long-term treatment with levodopa
- Chronic treatment required
- ~ EUR 500 million market

# Friedreich's Ataxia (FRDA)

- Severe genetic disorder:
  - Degeneration of nerve and muscle tissue
  - Loss of muscle control
  - Impaired movements
  - Muscle wasting
  - Thickening of heart walls (cardiomyopathy)
- Caused by a reduced level of *frataxin*, a protein needed in mitochondria to facilitate energy production
- Average onset between 5 and 15 years; average life expectancy between 35 and 50 years
- Affects both males and females, predominantly Caucasian population
- ~ 20,000 patients in Europe and North America in total
- No approved pharmacological treatment available
- Chronic disorder, requires life-long treatment



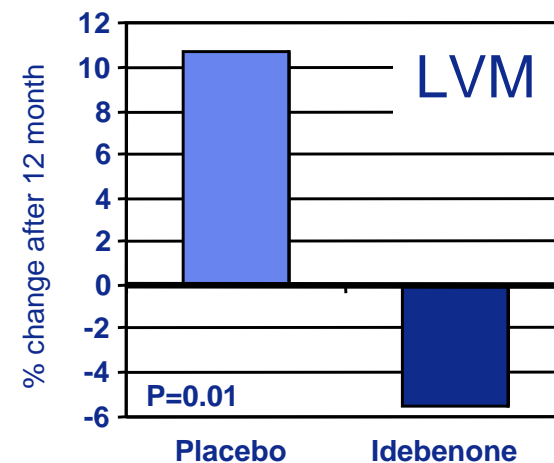
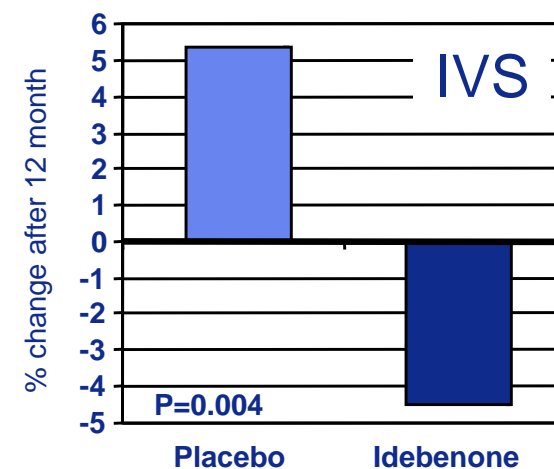
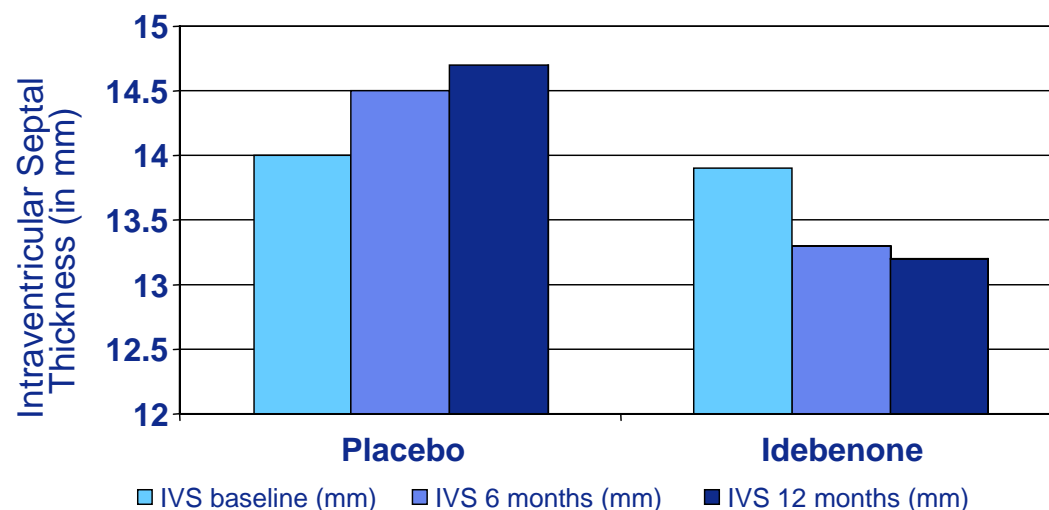


# Idebenone improves cardiomyopathy in FRDA patients (Mariotti et al)



- Double-blind, placebo-controlled study with 14 + 14 patients
- Idebenone dose: 5 mg/kg/d (given in three doses)
- Duration of treatment: 12 months
- Endpoint: changes in IVS, LVM by echocardiography

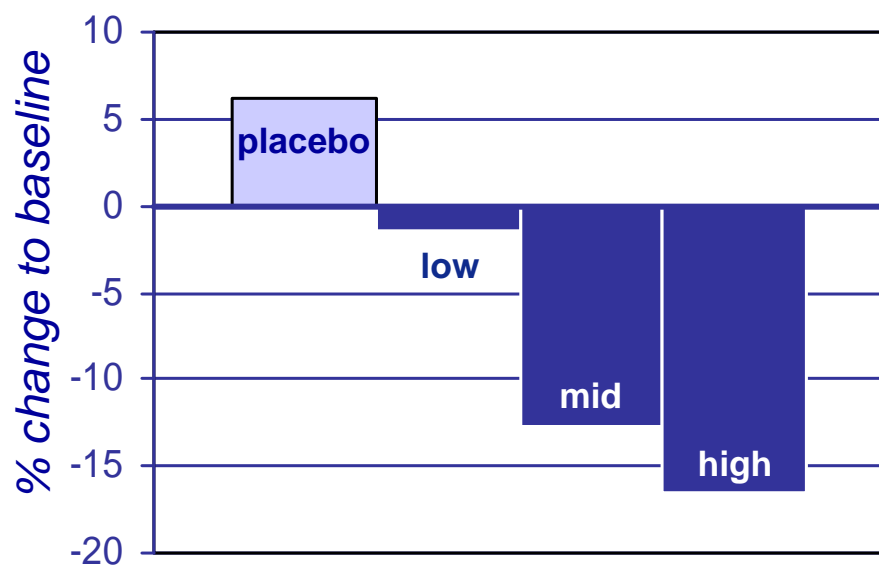
IVS: Intraventricular septal thickness; LVM: left ventricle mass



# SNT-MC17 improves neurological functions in FRDA patients (NIH/Santhera)



- Patients with baseline ICARS >10 and <54
- $p=0.002$  for hypothesis that there is a dose-dependent effect (Jonckheere-test)



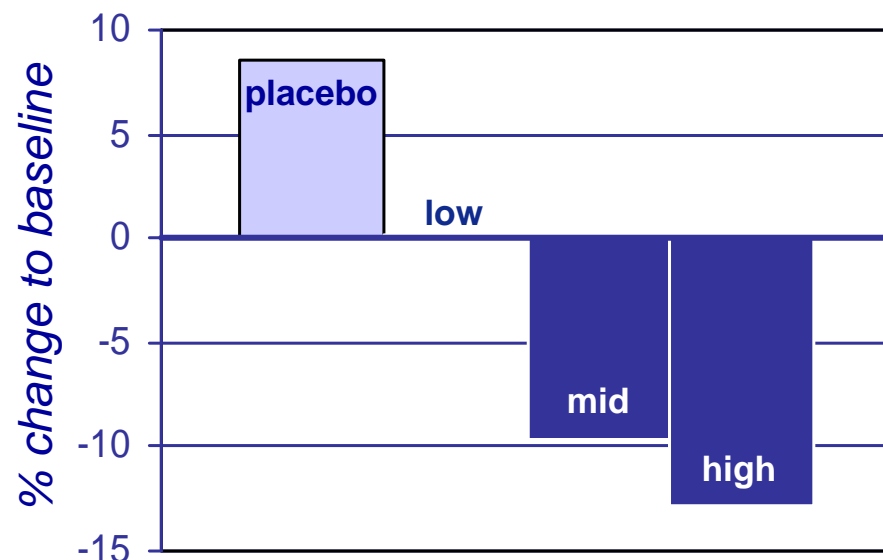
<i>ICARS</i>	placebo	low	mid	high
baseline <sup>1</sup>	32.12	34.66	33.85	35.04
change <sup>1</sup>	1.96	- 0.48	- 4.30	- 5.83
SEM <sup>1</sup>	1.68	2.01	1.49	1.60
P-value <sup>2</sup>		0.369	0.009	0.002
N	8	6	10	9

1: least square means; 2: pairwise comparison to placebo

# SNT-MC17 improves quality of life in FRDA patients (NIH/Santhera)



- Patients with baseline ICARS >10 and <54
- ANOVA model with effects for treatment and allele category



ICARS	placebo	low	mid	high
baseline <sup>1</sup>	11.74	12.52	13.00	11.27
change <sup>1</sup>	0.81	0.02	- 1.25	- 1.45
SEM <sup>1</sup>	0.87	1.03	0.77	0.82
P-value <sup>2</sup>		0.570	0.086	0.066
N	8	6	10	9

1: least square means; 2: pairwise comparison to placebo

# Orphan drug legislations in EU and US: EMEA strengthens support for orphan products

## Orphan drug protection by FDA or EMEA

Marketing exclusivity after marketing approval; designed to encourage drug development for treatment of rare diseases or conditions

- affecting < 200,000 (US) or < 5 in 10,000 individuals (EU)
- 7 and 10 years in US and EU, respectively, for a compound in a specific indication

## EMEA Guideline on clinical trials in small populations



Facilitates approval of product candidates developed to treat diseases affecting only a small number of patients

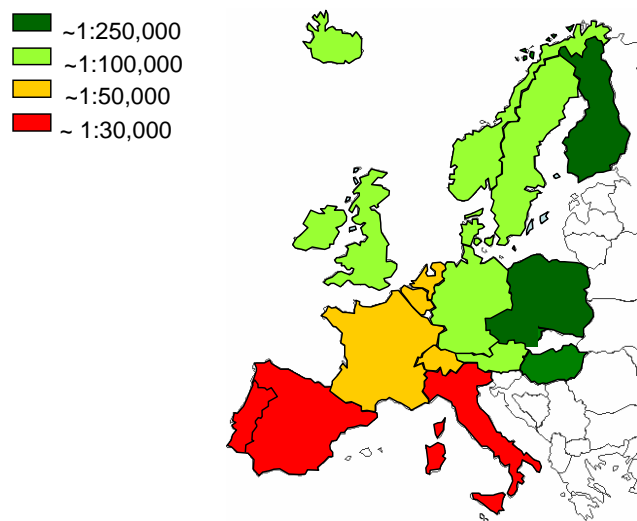
- a single clinical trial with limited data can justify for market approval
- p-values of 0.05 not necessarily required due to small population
- pre-selection of primary endpoint not necessarily required if clinical studies can be judged on overall effect

# SNT-MC17 in FRDA – accelerated clinical and regulatory status



- Consistent reporting of reduced cardiac hypertrophy
- Latest clinical data (NIH/Santhera) show improvement of neurological parameters
- Conclusion for going forward with new dataset from NIH/Santhera study:
  - in Europe
    - MAA filing in summer 2007 with expected market launch in H2 2008
    - Amendment of on-going Phase III trial to collect additional safety and efficacy data in wider population
  - in US
    - One additional pivotal Phase III trial needed before NDA filing; shorter study duration and fewer patients expected than originally planned
    - New protocol under open IND submitted to FDA for Special Protocol Assessment (SPA) review

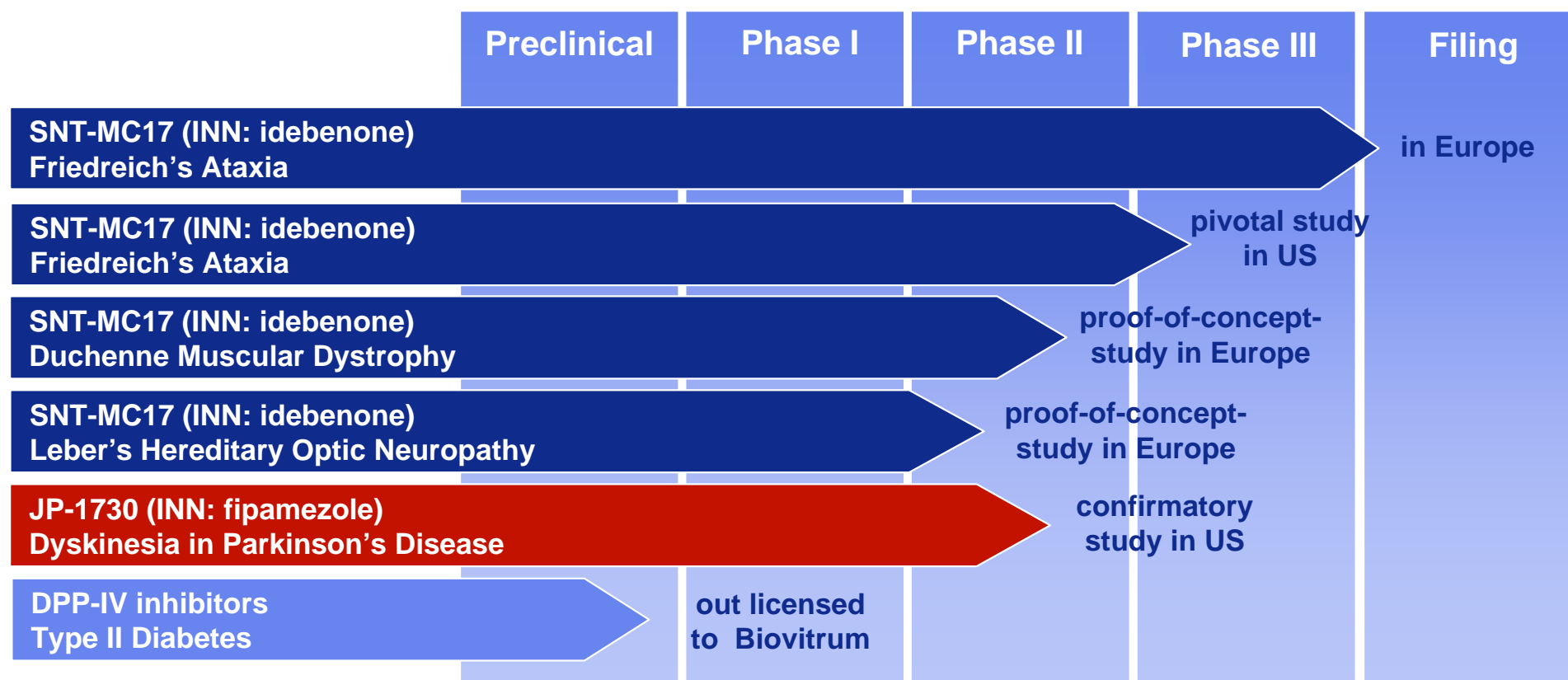
# Compassionate use and temporary registration of idebenone in Europe



- In Switzerland: Provisional registration for treatment of cardiomyopathy in FRDA patients
- In France: Compassionate use in FRDA
- In Italy: Compassionate use in FRDA
- Other European countries: Treatment center based compassionate use programs
- Originator Takeda is exclusive European marketing partner for SNT-MC17 in FRDA

**Takeda has achieved preliminary registration and reimbursement status for FRDA in several countries = existing business case**

# Today's portfolio



# Strong cash position and tightly managed burn rate



- Financing since 2004:
  - CHF 86.7 million raised in three private financing rounds
  - CHF 101.8 million in IPO (greenshoe exercised)
- Cash and cash equivalents as of December 31, 2006:  
CHF 125.7 million
- Gross cash burn from operating and investing activities<sup>1</sup>:  
CHF 25.9 million in 2006 and CHF 22.5 million in 2005
- Group sales:  
CHF 0.8 million in 2006 and CHF 15.1 million in 2005, primarily through Takeda and Biovitrum partnerships (upfront payments and research funding)

<sup>1</sup> Net cash flow from operating activities plus cash flow from investing activities, net of gross profit



# Key financial information 2006



## Income statement

(IFRS, consolidated, in CHF thousands)

	2006	2005
Gross profit	781	13,756
R&D expenses	–17,985	–14,542
G&A expenses	–12,052	–6,012
Other expenses	617	–4,719
Operating result (EBIT)	–28,639	–11,517
Financial result	562	–867
Result before taxes	– 28,077	–12,384
Income taxes	–181	748
<b>Net loss</b>	<b>–28,259</b>	<b>–11,636</b>

## Balance sheet

(IFRS, consolidated, in CHF thousands)

	Dec 31, 2006	Dec 31, 2005
Cash and cash equivalents	125,662	31,268
Noncurrent assets	34,260	32,993
Other current assets	2,472	14,451
<b>Total assets</b>	<b>162,394</b>	<b>78,712</b>
Equity	152,048	66,147
Noncurrent liabilities	1,758	4,773
Current liabilities	8,588	7,792
<b>Total equity &amp; liabilities</b>	<b>162,394</b>	<b>78,712</b>

Changes to 2005 figures mainly due to changes in reporting currency from EUR to CHF

# Share price development



- Performance\*: 17.9% since IPO
- High/low: CHF 135/83.60
- Daily average volume: 7,900 shares
- Market cap\*: CHF 322 million
- Member of SXI Life Sciences and SXI Bio+Medtech

## Analyst coverage:

- Deutsche Bank, Brian White
- Piper Jaffray, Sally Bennett
- WestLB, Irina Stratan
- ZKB, Hernani L. de Faria

\* as of April 20, 2007



# Shareholder structure



- 81.2% of shares registered\*; total of 719 investors\*
- 96.1% of shares held by institutional investors\*
- Pre-IPO investors (61.7%) locked-up until May 2007 (hard lock-up) and November 2007 (soft lock-up) respectively;
- Free float: 38.3%

## Largest shareholders\*

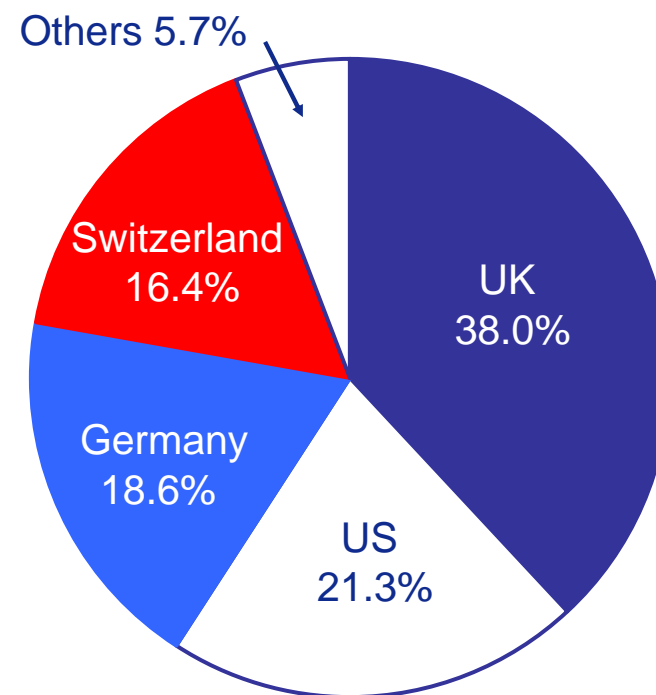
▪ NGN	12.2%
▪ Merlin	7.7%
▪ Oxford Bioscience	7.1%
▪ 3i	6.9%
▪ Cominvest <sup>1</sup>	6.0%
▪ Schroders <sup>2</sup>	5.1%
▪ GIMV	5.0%

\* as of February 27, 2007

<sup>1</sup> disclosed November 9, 2006

<sup>2</sup> disclosed January 25, 2007

## Shareholders by Domicile



# Expected milestones and news flow



## H1 2007

- SPA meeting with FDA on US development of SNT-MC17 in FRDA

## H2 2007

- MAA filing of SNT-MC17 for FRDA in Europe
- Start of US Phase III trial of SNT-MC17 in FRDA
- Results of Phase IIa trial of SNT-MC17 in DMD
- Start of Phase IIb trial of JP-1730 in DPD
- Further partnering with SNT-MC17

## 2008

- Results of Phase IIa trial of SNT-MC17 in LHON
- Results of Phase IIb trial of JP-1730 in DPD
- Results of US Phase III trial of SNT-MC17 in FRDA
- Market approval for SNT-MC17 for FRDA in Europe
- Biovitrum to start Phase II trial of DPP-IV in T2 diabetes